

News Release



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General Star Launches Online Excess Auto Program

Casualty Division Rolls Out “EAIQ” To Appointed Wholesale Brokers

Stamford, CT, September 3, 2015 ... General Star Management Company announces comprehensive enhancements to its automated excess auto quoting capabilities. The new web-based Excess Auto Instant Quote (EAIQ) platform is available to all appointed Casualty wholesale brokers on a nationwide basis. The former EAQQ and DEAL excess auto quoting facilities will be retired. Those users will be moved over to the new EAIQ platform.

Fleets with five or fewer vehicles are eligible for the program, subject to underwriting guidelines. Quotes can be worked up immediately via any web browser. There are no territorial restrictions, and the policy is issued by General Star.

A key new feature is the capability to deliver in-depth management reporting of activity and business development data for both General Star and its appointed wholesale brokers.

Underwritten by General Star's Casualty Division, excess auto coverage is provided on a non-admitted basis by General Star Indemnity Company which is rated A++ (Superior) by A.M. Best Company and carries an AA+ Insurance Financial Strength Rating from Standard & Poor's Corporation. General Star is a wholly-owned subsidiary of General Reinsurance Corporation, a member of the Berkshire Hathaway family of companies.

"We are very happy to fulfill our wholesale clients' critical need for rapid response with this on-line program," said Cole Palmer, Vice President and Casualty Division Manager for General Star. "Not only will EAIQ deliver the competitive advantage they were looking for, we now have the ability to provide customized feedback for our clients to help them build their business."

Marty Hacala, President and CEO of General Star added, "General Star is scheduled to launch a number of web-based initiatives for our wholesale clients by year end. The EAIQ platform is the first example of our commitment to arm our clients with easy to use tools to act with speed and accuracy in a challenging E&S marketplace. We are delighted to deliver on that commitment."

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General Star Indemnity Company is an eligible surplus lines insurer in all states, the District of Columbia, Puerto Rico, and the Virgin Islands. It has the status as an unlicensed insurer in California and operates under NAIC Number 0031-37362. Insurance is placed with the General Star Indemnity Company by licensed producers and, for risk that qualify, by licensed surplus lines brokers.