

# News Release



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## **General Star Delegated Division Launches Web-Based Quoting Contract P&C and ClarionDoor Join Forces on *General Star Connect*<sup>TM</sup>**

Stamford, CT, January 12, 2016 ... General Star today introduced *General Star Connect*, a cloud-based rating software system developed by ClarionDoor, LLC, Santa Barbara, CA and customized for the Contract P&C unit of the Delegated Division.

General Star selected ClarionDoor's solution to automate a time-consuming and traditionally manual quoting process, and to obtain greater control managing the underlying rates and business rules. ClarionDoor has delivered a general liability and commercial property rating solution to be utilized by General Star's appointed wholesale producers and internal underwriters. The solution also includes an ACORD XML web service for both lines of business.

"*General Star Connect* is the latest example of our commitment to arm our clients with easy to use technology tools," said Matt Brown, Vice President & Delegated Division Manager. "Our new cloud-based rating platform was designed to bring General Star to the front of the pack when it comes to delivering the right quote, at the right time."

Marty Hacala, General Star President & CEO added, "We understand the need to act with speed and accuracy in a constantly accelerating E&S marketplace. The combination of General Star's security, competitive delegated product offerings, and the expertise of business partner ClarionDoor positions the Contract P&C brand exactly where we want it as we move into a new year of opportunity."

General Star is a wholly-owned subsidiary of General Reinsurance Corporation, a member of the Berkshire Hathaway family of companies and provides coverage on a non-admitted basis by General Star Indemnity Company which is rated A++ (Superior) by A.M. Best Company and carries an AA+ Insurance Financial Strength Rating from Standard & Poor's Corporation.

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*General Star Indemnity Company is an eligible surplus lines insurer in all states, the District of Columbia, Puerto Rico, and the Virgin Islands. It has the status as an unlicensed insurer in California and operates under NAIC Number 0031-37362. Insurance is placed with the General Star Indemnity Company by licensed producers and, for risks that qualify, by licensed surplus lines brokers.*

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