



Senior Medical Professional Underwriter

Shape Your Future with Us

General Star is a premier specialty and surplus lines provider, underwriting specialty property and casualty (P&C) insurance for risks with more difficult exposures. It markets its products through appointed wholesale brokers and managing general agents (MGAs) in the U.S. General Star is a wholly-owned subsidiary of General Re Corporation, a subsidiary of Berkshire Hathaway Inc. General Re Corporation is a holding company for global reinsurance and related operations, with more than 2,000 employees worldwide.

The Gen Star Medical Professional Unit underwrites coverage for a wide variety of outpatient healthcare facilities, along with provider coverage for individual or groups of physicians, podiatrists, dentists, certified registered nurse anesthetists, and certified nurse midwives. Coverage is provided on an excess and surplus lines basis.

Gen Star currently offers an excellent opportunity for a **Senior Medical Professional Underwriter** in their Stamford or Chicago office.

ROLE DESCRIPTION

The Senior Underwriter performs a wide array of underwriting and marketing functions, demonstrating knowledge and competence in both relationship development and technical underwriting skills. Underwriting functions include analyzing and evaluating complex risks and exposures of business submitted through Excess and Surplus Lines (E&S) brokers, and applying a working knowledge of rates, forms, pricing structures, terms and conditions in primary and excess medical malpractice lines. The Underwriter acts in collaboration with a team of professionals within the branch and corporately, leveraging the company's resources to provide a best in class response to our valued clients. The underwriter's primary goal is to write profitable business by applying sound and competitive pricing and policy structures to submitted accounts and seeking production opportunities that enhance our profit objectives.

It is the General Re Corporation continuing policy to afford equal employment opportunity to all employees and applicants for employment without regard to race, color, sex (including childbirth or related medical conditions), religion, national origin or ancestry, age, past or present disability, marital status, liability for service in the armed forces, veterans status, citizenship, sexual orientation, gender identity, or any other characteristic protected by applicable law. In addition, Gen Re provides reasonable accommodation for qualified individuals with disabilities in accordance with the Americans with Disabilities Act.



Responsibilities:

Underwriting Analysis: The Senior Underwriter researches and analyzes complex risks and exposures, using critical thinking skills in applying the tools and resources available to structure competitive and sound proposals. Each underwriter contributes to our team, where discussion of account opportunities and sharing of knowledge is part of our daily routine and manages a flow of individual risk submissions where speed of response is valued by clients. The Underwriter is adept in the application of rates, forms, pricing structures, terms and conditions, and recognizes the direct impact each decision has on developing a profitable book business.

Relationship Building: The Senior Underwriter also concentrates on advancing existing E&S broker client relationships as well as identifying new prospects. Seeking to bring a creative array of alternatives, options, and solutions to clients, he/she is comfortable connecting with and influencing clients at the management level. In conjunction with the Unit Manager's support, the Underwriter develops strategies to broaden their opportunities through crafting sound client development plans and setting and achieving marketing goals. The Underwriter uses strong negotiating skills to obtain the best financial results for the Company.

Learning/Development: The Senior Underwriter takes an active role in increasing his/her knowledge of industry policies, principles, and newly emerging exposures by attending and actively participating in Company underwriting/technical seminars as well as outside industry-related courses (PLUS, Crittenden, ASHRM.)

Related Activities: The Senior Underwriter seeks opportunities to lead or support underwriting and marketing activities / projects for the Medical Professional unit, such as developing new products, training new underwriters and working on special client entertainment or educational events. This can include serving as a mentor to a less experienced underwriter or other Company colleagues and serving as a resource to our clients who require more comprehensive information about the coverages we provide.



Role Qualifications and Experience

- Minimum of five years medical malpractice insurance experience
- Undergraduate college degree
- Strong analytical and critical thinking skills
- Strong verbal and written communication skills
- Strong client relationship management skills
- Demonstrated commitment to learning
- Well-developed industry knowledge
- Enthusiastic team player / self-starter
- Ability and willingness to travel

If you want to shape your future with us, please send your resume to Linda Dalesio in Human Resources: ldalesio@genre.com

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