



Property Underwriter

SHAPE YOUR FUTURE WITH US

General Star (“GenStar”) is a premier specialty and surplus lines provider, underwriting specialty property and casualty (P&C) insurance for risks with more difficult exposures. We market our products through appointed wholesalebrokers and managing general agents (MGAs) in the U.S. GenStar is a wholly owned subsidiary of General Re Corporation (“Gen Re”), a holding company for global reinsurance and related operations and a subsidiary of Berkshire Hathaway Inc.

The GenStar Property Brokerage Division underwrites coverage for a wide variety of commercial property risks including Habitational, Mercantile, Office Buildings, Hotels/Motels, Nursing Homes, Light Manufacturing, and other distressed, unique, and catastrophe-exposed risks. Coverage is provided on an excess and surplus lines basis.

GenStar currently offers an excellent opportunity for a **Property Underwriter**, focused on business opportunities originating from U.S. west coast clients. This position can be based out of our Atlanta, Chicago, or Los Angeles offices.

ROLE DESCRIPTION

The Underwriter performs a wide array of underwriting and marketing functions, demonstrating knowledge and competence in both client relationship management and technical underwriting skills. Underwriting functions include analyzing and evaluating complex risks and exposures, and applying a working knowledge of rates, forms, pricing structures, terms and conditions in property insurance. The Underwriter collaborates with team members within the branch and across the Division daily, leveraging the company’s resources to provide a best-in-class response to our valued clients. Marketing functions include remote and in-person broker meetings and require occasional travel for meetings and conferences.

Responsibilities:

Underwriting Analysis: The Underwriter researches and analyzes complex risks and exposures, using critical thinking skills in applying the tools and resources available to structure competitive and sound proposals. Each underwriter contributes to our team, where discussion of account opportunities and sharing of knowledge is part of our daily routine and manages a flow of submissions where speed of response is valued by clients. The Underwriter is adept in the application of rates, forms, pricing structures, terms and conditions, and recognizes the direct impact each decision has on developing a profitable book business.

It is the General Re Corporation continuing policy to afford equal employment opportunity to all employees and applicants for employment without regard to race, color, sex (including childbirth or related medical conditions), religion, national origin or ancestry, age, past or present disability, marital status, liability for service in the armed forces, veterans status, citizenship, sexual orientation, gender identity, or any other characteristic protected by applicable law. In addition, Gen Re provides reasonable accommodation for qualified individuals with disabilities in accordance with the Americans with Disabilities Act.



ROLE DESCRIPTION

Relationship Building: The Underwriter manages and develops existing client relationships and identifies new prospects. Seeking to bring a creative array of alternatives, options, and solutions to clients, he/she is comfortable connecting with and influencing clients at the management level. In conjunction with the other underwriters and with his/her manager's support, the Underwriter develops strategies to broaden their opportunities by crafting sound client management plans.

Learning & Development: The Underwriter takes an active role in increasing his/her knowledge of industry policies, principles, and newly emerging exposures by attending and actively participating in company underwriting and technical seminars as well as outside industry-related courses (CPCU, ASLI). Self-motivated and intellectually curious Underwriters thrive in our learning-based culture.

Related Activities: The Underwriter seeks opportunities to lead or contribute to underwriting and marketing initiatives for the branch or Property Division, including developing new products, training new underwriters, and working on special client entertainment or educational events.

ROLE QUALIFICATIONS AND EXPERIENCE

- Minimum of three years commercial insurance industry experience (five or more years preferred)
- Strong analytical and critical thinking skills
- Strong verbal and written communication skills
- Strong client relationship management skills
- Demonstrated commitment to learning
- Well-developed industry knowledge
- Enthusiastic team player / self-starter

If you want to shape your future with us, please send your resume to Linda Dalesio in Human Resources: ldalesio@genre.com

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