

## Designated Truckload for Specified Contracts

**General Star Management Company** is pleased to offer Excess Automobile Designated Truckload Coverage through the Casualty Division. This new product is written on a non-admitted basis through appointed surplus lines brokers by **General Star Indemnity Company** in all states except Connecticut, and in Connecticut by **General Star National Insurance Company**. Both companies are rated **A++** by A.M. Best and **AAA** by Standard & Poor's.

### Benefits

- > Purchasing this customized coverage provides immediate cost savings to a trucking insured. This is accomplished by adding coverage **only for** the increase in limits required in a contract between a trucker and its customer—and limited to the operations described in the contract
- > Due to the precisely limited coverage afforded, the premium for this specialized coverage is significantly lower than traditional alternatives
- > Our product delivers a significant competitive advantage to truckers seeking contracts with a variety of customers. This is due to our ability to charge **only for** those exposures and limits associated with each contract. An insured no longer faces the prospect of increasing the limits for its entire fleet (and paying a significantly higher additional premium) to compete for attractive opportunities

### Coverages Offered

#### *Excess Automobile Liability*

- > Coverage is provided where higher limits are required by contractual obligation and where specified vehicles are incapable of being dedicated to such a specific trucking contract

### Target Accounts

- > All truckers who compete for trucking business which requires an increase to their limit of liability due to contractual obligations

### Minimum Premium

- > \$5,000

### Limits Available

- > \$5,000,000 per occurrence



### Conditions

- > Combined Primary and Excess limits will equal the limits required by the contract
- > Coverage is limited to truckloads transported under a specified contract (a "designated truckload")
- > Bobtailing and Deadheading exposures are ineligible for this coverage
- > In the event of an accident, the Bill of Lading must be produced as a condition for coverage
- > Coverage will be Minimum and Deposit adjustable

### Submission Requirements

- > ACORD or other basic trucking application
- > A copy of the trucking contract which identifies the total liability limits required
- > Currently valued Automobile Liability carrier loss runs (not older than 90 days) for a minimum of five years, including descriptions of all claims over \$50,000
- > Five year loss information for losses under the designated contract (if in force) or since the inception of the insured's business if less than five years
- > General Star Supplemental Application for Designated Truckload or comparable supplement.

### How to Contact General Star

All submissions accepted via e-mail, fax or regular mail:  
gsubmit@generalstar.com; fax to 866 464 3678

#### CASUALTY—EASTERN REGION

One Seaport Plaza, 199 Water Street,  
14th floor, New York, NY 10038-3526

Email submissions to  
gsubmit@generalstar.com

#### **Matt C. Marrin (Branch Manager)**

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#### **Margaret A. Breden (Unit Manager)**

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#### **Bryan R. May (Unit Manager)**

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#### CASUALTY—MIDWESTERN REGION

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#### **Staci L. Hughes (Branch Manager)**

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#### CASUALTY—WESTERN REGION

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#### **Matthew S. Brown (Branch Manager)**

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### General Star Management Company

Financial Centre, 695 East Main Street, Stamford, Connecticut 06904

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*General Star National Insurance Company is licensed in the District of Columbia, Puerto Rico and all states except Connecticut, where it is an eligible surplus lines insurer. General Star Indemnity Company is an eligible surplus lines insurer in the District of Columbia, Puerto Rico, the Virgin Islands and all states except Connecticut, where it operates as a licensed insurer. Insurance is placed with the General Star companies by licensed wholesale brokers and, for risks that qualify, by licensed surplus lines brokers. General Star National Insurance Company and General Star Indemnity Company are rated A++ (Superior) by A.M. Best Company and have a AAA Insurance Financial Strength Rating from Standard & Poor's Corporation. Not all coverages described above are available in all states. Availability of coverage depends on underwriting qualifications and state regulations. Coverage for claims or losses depends on policy language.*

## Designated Truckload Carrier Agreement Supplemental Application

**Please complete to expedite the underwriting process.**

Insured Name: \_\_\_\_\_

Address: \_\_\_\_\_

UL Carrier: \_\_\_\_\_ Limits: \_\_\_\_\_ Premium: \_\_\_\_\_

Policy Period: From: \_\_\_\_\_ To: \_\_\_\_\_

Description of Operations: \_\_\_\_\_

Total Fleet Revenue: \_\_\_\_\_ Total Fleet Mileage: \_\_\_\_\_

**Total Fleet**

Type	Weight	# of Units	Local	Intermediate	Long
Trucks	Medium				
	Heavy				
	Ex Heavy				
Tractor/Trailer	Heavy				
	Ex Heavy				

**Radius of Operation (percentage):**

0–50 Miles: \_\_\_\_\_ 50–200 Miles: \_\_\_\_\_ 201+ Miles: \_\_\_\_\_

Commodities hauled with % of each Hauled: \_\_\_\_\_

**Does the insured haul any:**

Flammables? Yes or No, If yes, what % \_\_\_\_\_ Chemicals? Yes or No, If yes, what % \_\_\_\_\_

Explosives? Yes or No, If yes, what % \_\_\_\_\_

**Safety**

Is there a formal Safety program? Yes or No, If yes, how often are meetings held? \_\_\_\_\_

Safety Director Name and Phone Number: \_\_\_\_\_

Is there a Driver Safety Incentive Program? Yes or No, Please provide details: \_\_\_\_\_

How often are MVR's checked? \_\_\_\_\_

**Specific Contract Information**

Who is the shipper agreement with? \_\_\_\_\_

What is being hauled for the contract? \_\_\_\_\_

What is the estimated full-time equivalent number of units and unit type(s) used for this contract? \_\_\_\_\_

Can the units be specified? Yes or No

If no, why is a designated contract policy needed as opposed to specified units? \_\_\_\_\_

Estimated contract revenue: \_\_\_\_\_ Estimated contract mileage: \_\_\_\_\_

What excess limit is required by this contract? \_\_\_\_\_

Is this a new contract? Yes or No

If no, is there currently a contract specific excess liability policy in place? \_\_\_\_\_

Expiring carrier: \_\_\_\_\_ Expiring limit: \_\_\_\_\_ Expiring premium: \_\_\_\_\_

Are there predetermined routes (if not specified in the contract)? \_\_\_\_\_

Radius of operation under contract (percentage): \_\_\_\_\_

Where are the contract goods hauled from (specify cities and states): \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

Where are the contract goods hauled to (specify cities and states): \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

**No motor carrier filings will be issued for this coverage.**

**The following documents are needed prior to quoting:**

- > **A copy of the contract or draft (if the contract is not executed)**
- > **Five year currently valued loss summary for the insured's total fleet, along with a description of losses in excess of \$50,000**
- > **Loss information specific to this insured and the shipper in this contract (if available)**